

Supplemental Information March 31, 2014



375 Rivertown Drive Minneapolis/St. Paul Market

251,968 Square Feet

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FINANCIAL STATEMENTS (see Note 1 Below)	PAGE
Balance Sheets	3
GAAP Statements of Operations	4
Supplemental Statements of Operations	5
Statements of Operations Reconciliation	6
Supplemental Statements of Operations Reconciliation	7
SELECTED FINANCIAL INFORMATION	
Equity Analysis	8
Debt Analysis	9
Debt Covenant Analysis	10
SELECTED PROPERTY INFORMATION	
Property Information	11
Property Acquisition Summary	18
Property Development Summary	20
Property Sales Summary	21
Developable Site Inventory	23
FOOTNOTES	24

(1) The Supplemental Statements of Operations provided in this supplemental information package present funds from operations, net operating income, EBITDA, adjusted funds from operations and same store net operating income, which are standard REIT industry financial measures that are not calculated in accordance with generally accepted accounting principles. Please see footnote (i) for a definition of these supplemental performance measures. Please see the Supplemental Statements of Operations Reconciliation for a reconciliation of certain captions in the Supplemental Statements of Operations reported in this supplemental information package to the GAAP Statements of Operations as reported in the Company's filings with the Securities and Exchange Commission on Form 10-Q.

FORWARD-LOOKING STATEMENTS

This supplemental information may contain certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934. We intend for such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and are including this statement for purposes of complying with those safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies and expectations of the Company, are generally identifiable by use of the words "believe," "expect," "intend," "plan," "anticipate," "estimate," "project," "seek," "target," "potential," "focus," "may," "should" or similar expressions. Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a materially adverse effect on our operations and future prospects include, but are not limited to: changes in national, international, regional and local economic conditions generally and real estate markets specifically; changes in legislation/regulation (including changes to laws governing the taxation of real estate investment trusts) and actions of regulatory authorities; our ability to qualify and maintain our status as a real estate investment trust; the availability and attractiveness of financing (including both public and private capital) to us and to our potential counterparties; the availability and attractiveness of terms of additional debt repurchases; interest rates; our credit agency ratings; our ability to comply with applicable financial covenants; competition; changes in supply and demand for industrial properties (including land, the supply and demand for which is inherently more volatile than other types of industrial property) in the Company's current and proposed market areas; difficulties in identifying and consummating acquisitions and dispositions; our ability to manage the integration of properties we acquire; risks related to our investments in properties through joint ventures; environmental liabilities; slippages in development or lease-up schedules; tenant creditworthiness; higher-than-expected costs; changes in asset valuations and related impairment charges; changes in general accounting principles, policies and guidelines applicable to real estate investment trusts; international business risks; and those additional factors described under the heading "Risk Factors" and elsewhere in the Company's annual report on Form 10-K for the year ended December 31, 2013 and in the Company's subsequent Exchange Act reports. We caution you not to place undue reliance on forward-looking statements, which reflect our outlook only and speak only as of the date of this supplemental information or the dates indicated in the statements. We assume no obligation to update or supplement forward-looking statements. For further information on these and other factors that could impact the Company and the statements contained herein, reference should be made to the Company's filings with the Securities and Exchange Commission.



	1	March 31, 2014	December 31, 2013		De	cember 31, 2012
ASSETS				_		
Investment in Real Estate						
Land (a)	\$	705,495	\$	703,478	\$	691,726
Buildings and Improvements		2,394,732		2,390,566		2,403,654
Construction in Progress		36,950		25,503		26,068
Gross Real Estate Investment		3,137,177		3,119,547		3,121,448
Less: Accumulated Depreciation		(762,932)		(748,044)		(732,635)
2000. Additional Depression		(102,002)		(140,044)		(102,000)
Net Investment in Real Estate		2,374,245		2,371,503		2,388,813
Real Estate and Other Assets Held for Sale, Net (b)		-		-		6,765
Cash and Cash Equivalents		3,908		7,577		4,938
Tenant Accounts Receivable, Net		7,510		5,705		4,596
Investment in Joint Ventures (c)		846		907		1,012
Deferred Rent Receivable, Net		56,011		56,417		54,563
Deferred Financing Costs, Net		12,589		11,406		12,028
Deferred Leasing Intangibles, Net (a)		30,362		29,790		33,190
Prepaid Expenses and Other Assets, Net (d)		97,267		114,205		102,937
Total Assets	\$	2,582,738	\$	2,597,510	\$	2,608,842
LIABILITIES AND EQUITY						
Liabilities	•	074000	•		•	700.040
Mortgage Loans Payable, Net (e)	\$	674,686	\$	677,890	\$	763,616
Senior Unsecured Notes, Net (f)		446,326		445,916		474,150
Unsecured Term Loan (k)		200,000		470.000		-
Unsecured Credit Facility (p)		52,000		173,000		98,000
Accounts Payable, Accrued Expenses and Other Liabilities		65,493		75,305		80,647
Deferred Leasing Intangibles, Net (a)		13,434		13,626		15,522
Rents Received in Advance and Security Deposits		31,380		30,265		30,802
Dividends Payable		11,921		10,289		452
Total Liabilities		1,495,240		1,426,291		1,463,189
Commitments and Contingencies		-		-		-
Equity						
First Industrial Realty Trust, Inc.'s Stockholders' Equity						
Preferred Stock (n)		-		-		-
Common Stock		1,145		1,143		1,031
Additional Paid-in-Capital		1,867,007		1,938,886		1,906,490
Distributions in Excess of Accumulated Earnings		(679,129)		(669,896)		(657,567)
Accumulated Other Comprehensive Loss		(4,255)		(3,265)		(6,557)
Treasury Stock at Cost		(140,018)		(140,018)		(140,018)
Total First Industrial Realty Trust, Inc.'s Stockholders' Equity		1,044,750		1,126,850		1,103,379
Noncontrolling Interest (g)		42,748		44,369		42,274
Total Equity		1,087,498		1,171,219		1,145,653
Total Liabilities and Equity	\$	2,582,738	\$	2,597,510	\$	2,608,842



	Three Months Ended			nded	
	Ma	arch 31,	March 31,		
		2014		2013	
REVENUES Dented leasure	Ф	CO 0E0	φ	C4 747	
Rental Income	\$	63,953	\$	61,747	
Tenant Recoveries and Other Income Total Revenues		22,215 86,168		18,877 80,624	
Total Revenues		66,166		00,024	
EXPENSES					
Property Expenses		31,314		26,658	
General and Administrative		5,556		6,463	
Depreciation of Corporate FF&E		122		208	
Depreciation and Other Amortization of Real Estate		28,650		26,096	
Total Expenses		65,642		59,425	
'	-	· · · · · · · · · · · · · · · · · · ·			
OTHER INCOME/(EXPENSE)					
Interest Income		702		563	
Interest Expense (h)		(19,046)		(18,963)	
Amortization of Deferred Financing Costs		(804)		(854)	
Mark-to-Market Loss on Interest Rate Protection Agreements		-		(4)	
Loss from Retirement of Debt				(1,150)	
Total Other Income/(Expense)		(19,148)		(20,408)	
INCOME FROM CONTINUING OPERATIONS BEFORE EQUITY IN INCOME					
OF JOINT VENTURES AND INCOME TAX (PROVISION) BENEFIT		1,378		791	
-					
Equity in Income of Joint Ventures		2,966		20	
Income Tax (Provision) Benefit		(10)		62	
INCOME FROM CONTINUING OPERATIONS		4,334		873	
Discontinued Operations					
Discontinued Operations:		(0)		040	
(Loss) Income Attributable to Discontinued Operations Gain (Loss) on Sale of Real Estate		(2)		816	
Income (Loss) from Discontinued Operations		735 733		(3,074)	
income (Loss) nom Discontinued Operations		733		(2,236)	
INCOME (LOSS) BEFORE GAIN ON SALE OF REAL ESTATE		5,067		(1,385)	
Gain on Sale of Real Estate				262	
NET INCOME (LOSS)		5,067		(1,123)	
		,		(, ,	
Net (Income) Loss Attributable to the Noncontrolling Interest		(104)		220	
NET INCOME (LOSS) ATTRIBUTABLE TO FIRST INDUSTRIAL REALTY					
TRUST, INC.		4,963		(903)	
Less: Preferred Dividends (n)		(1,019)		(3,837)	
Less: Redemption of Preferred Stock (n)		(1,462)		-	
NET INCOME (LOCAL AVAILABLE TO TITLE TO TITLE TO THE					
NET INCOME (LOSS) AVAILABLE TO FIRST INDUSTRIAL REALTY					
TRUST, INC.'s COMMON STOCKHOLDERS AND		0.400		(4 740)	
PARTICIPATING SECURITIES		2,482		(4,740)	



	Three Months Ended			ded
	N	larch 31, 2014	N	larch 31, 2013
REVENUES	c	00.000	œ.	04.000
Rental Income Tenant Recoveries and Other Income	\$	63,980 22,851	\$	64,662 20,120
Total Revenues		86,831		84,782
EXPENSES _				
Property Expenses Total Property Expenses		31,354 31,354		28,174 28,174
NET OPERATING INCOME		55,477		56,608
FFO from Joint Ventures		116		133
Mark-to-Market Loss on Interest Rate Protection Agreements		- (E E21)		(4)
General and Administrative Acquisition Costs		(5,521) (35)		(6,463)
EBITDA		50,037		50,274
NAREIT Compliant Economic Gain (j)		(40.046)		262
Interest Expense (h) Income Tax (Provision) Benefit		(19,046) (10)		(18,963) 62
Loss from Retirement of Debt		(10)		(1,150)
Preferred Dividends (n)		(1,019)		(3,837)
Redemption of Preferred Stock (n)		(1,462)		- (2-1)
Amortization of Deferred Financing Costs		(804)		(854)
Depreciation of Corporate FF&E FUNDS FROM OPERATIONS - FFO (NAREIT)		(122) 27,574		(208) 25,586
Depreciation and Other Amortization of Real Estate		(28,665)		(27,417)
Equity in Depreciation and Other Amortization of Joint Ventures		(37)		(55)
Preferred Dividends (n)		1,019		3,837
Redemption of Preferred Stock (n)		1,462		- (1)
Non-NAREIT Compliant Gain (Loss) (j)		735		(3,074)
Non-NAREIT Compliant Gain from Joint Ventures (j)		2,979		-
NET INCOME (LOSS)		5,067		(1,123)
Net (Income) Loss Attributable to the Noncontrolling Interest		(104)		220
NET INCOME (LOSS) ATTRIBUTABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.		4,963		(903)
Less: Preferred Dividends (n) Less: Redemption of Preferred Stock (n)		(1,019) (1,462)		(3,837)
		(1,402)		
NET INCOME (LOSS) AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.'S COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES		2,482		(4,740)
EBITDA		50,037		50,274
One-Time Restoration Fee (I)		(389)		-
Interest Expense (h)		(19,046)		(18,963)
Capitalized Interest (h) and Overhead Amortization of Debt Discounts / (Premiums) and Hedge Costs		(448) 1,034		(1,007) 956
Income Tax (Provision) Benefit		(10)		62
Mark-to-Market Loss on Interest Rate Protection Agreements		-		4
Preferred Dividends (n) Straight-Line Rent and Amortization of Above (Below) Market Leases and		(1,019)		(3,837)
Lease Inducements		126		(1,209)
Restricted Stock/Unit Amortization		1,575		1,826
Non-Incremental Capital Expenditures (I)		(7,369)		(11,597)
ADJUSTED FUNDS FROM OPERATIONS - AFFO		24,491		16,509
FUNDS FROM OPERATIONS (NAREIT) PER SHARE/UNIT - BASIC/DILUTED (i) (m)	\$	0.24	\$	0.24
ADJUSTED FUNDS FROM OPERATIONS PER SHARE/UNIT - BASIC/DILUTED (i) (m)	\$	0.21	\$	0.16
NET INCOME (LOSS) AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.'S COMMON STOCKHOLDERS PER SHARE - BASIC/DILUTED (m)	\$	0.02	\$	(0.05)
COMMON DIVIDENDS/DISTRIBUTIONS PER SHARE/UNIT	\$	0.1025	\$	0.085



	Three Months Ended		
	March 31, 2014	March 31, 2013	
NET INCOME (LOSS) AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.'s			
COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES	2,482	(4,740)	
Depreciation and Other Amortization of Real Estate	28,650	26,096	
Depreciation and Other Amortization of Real Estate			
Included in Discontinued Operations	15	1,321	
Noncontrolling Interest	104	(220)	
Equity in Depreciation and Other Amortization of Joint Ventures	37	55	
Non-NAREIT Compliant (Gain) Loss (j)	(735)	3,074	
Non-NAREIT Compliant Gain from Joint Ventures (j)	(2,979)		
FUNDS FROM OPERATIONS (NAREIT) (i)	27,574	25,586	
Loss from Retirement of Debt	_	1,150	
Restricted Stock/Unit Amortization	1,575	1,826	
Amortization of Debt Discounts / (Premiums) and Hedge Costs	1,034	956	
Amortization of Deferred Financing Costs	804	854	
Depreciation of Corporate FF&E	122	208	
Redemption of Preferred Stock (n)	1,462	-	
Mark-to-Market Loss on Interest Rate Protection Agreements	, -	4	
NAREIT Compliant Economic Gain (j)	-	(262)	
One-Time Restoration Fee (I)	(389)	-	
Non-Incremental Capital Expenditures (I)	(7,369)	(11,597)	
Capitalized Interest (h) and Overhead	(448)	(1,007)	
Straight-Line Rent and Amortization of Above (Below) Market Leases	, ,	,	
and Lease Inducements	126	(1,209)	
ADJUSTED FUNDS FROM OPERATIONS (AFFO) (i)	24,491	16,509	
NET INCOME (LOSS) AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.'s			
COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES	2,482	(4,740)	
Interest Expense (h)	19,046	18,963	
Depreciation and Other Amortization of Real Estate	28,650	26,096	
Depreciation and Other Amortization of Real Estate			
Included in Discontinued Operations	15	1,321	
Preferred Dividends (n)	1,019	3,837	
Redemption of Preferred Stock (n)	1,462	-	
Income Tax Provision (Benefit)	10	(62)	
Noncontrolling Interest	104	(220)	
Loss from Retirement of Debt	-	1,150	
Amortization of Deferred Financing Costs	804	854	
Depreciation of Corporate FF&E	122	208	
Equity in Depreciation and Other Amortization of Joint Ventures	37	55	
NAREIT Compliant Economic Gain (j)	-	(262)	
Non-NAREIT Compliant (Gain) Loss (j)	(735)	3,074	
Non-NAREIT Compliant Gain from Joint Ventures (j)	(2,979)		
EBITDA (i)	50,037	50,274	
General and Administrative	5,521	6,463	
Acquisition Costs	35	-	
Mark-to-Market Loss on Interest Rate Protection Agreements	-	4	
FFO from Joint Ventures	(116)	(133)	
NET OPERATING INCOME (i)	55,477	56,608	



	Three Months Ended			
	M	arch 31,	March 31,	
		2014	2013	
REVENUES				
Total Revenues per the Form 10-Q/Press Release	\$	86,168	\$	80,624
Interest Income		702		563
Fees Earned from Joint Ventures		(92)		(58)
Revenues from Discontinued Operations		53		3,653
Total Revenues per the Supplemental	\$	86,831	\$	84,782
EXPENSES				
Property Expenses per the Form 10-Q/Press Release	\$	31,314	\$	26,658
Property Expenses from Discontinued Operations	•	40	,	1,516
Property Expenses per the Supplemental	\$	31,354	\$	28,174
DEPRECIATION AND OTHER AMORTIZATION				
Depreciation and Other Amortization per the Form 10-Q/Press Release	\$	28,772	\$	26,304
Depreciation and Other Amortization from Discontinued Operations		[′] 15	•	1,321
Less: Depreciation of Corporate FF&E		(122)		(208)
Depreciation and Other Amortization of Real Estate per the Supplemental	\$	28,665	\$	27,417
NAREIT COMPLIANT ECONOMIC GAIN				
Gain on Sale of Real Estate per the Form 10-Q/Press Release	\$	_	\$	262
Gain (Loss) on Sale of Real Estate from Discontinued Operations		735		(3,074)
Non-NAREIT Compliant (Gain) Loss		(735)		3,074
NAREIT Compliant Economic Gain per the Supplemental	\$	-	\$	262
FFO FROM JOINT VENTURES				
Equity in Income of Joint Ventures per the Form 10-Q/Press Release	\$	2,966	\$	20
Fees Earned from Joint Ventures		92	•	58
Equity in Depreciation and Other Amortization of Joint Ventures		37		55
Non-NAREIT Compliant Gain from Joint Ventures		(2,979)		-
FFO from Joint Ventures per the Supplemental	\$	116	\$	133



	Three Months Ended					
		March 31, 2014		March 31, 2013		
COMMON STOCK DIVIDENDS Basic						
Weighted Avg. Shares/Units Outstanding (m) Weighted Avg. Shares Outstanding (m)		114,245 109,676		105,477 100,774		
Diluted Weighted Avg. Shares/Units Outstanding (m) Weighted Avg. Shares Outstanding (m)		114,784 110,215		105,477 100,774		
Dividends per Share/Unit	\$	0.1025	\$	0.085		
COMMON DIVIDEND/UNIT DISTRIBUTION PAYOUT RATIOS PER SHARE/UNIT						
Funds From Operations - FFO (NAREIT) After Income Allocable to Participating Securities (m)	\$	27,501	\$	25,490		
Adjusted Funds From Operations - AFFO After Income Allocable to Participating Securities (m)	\$	24,426	\$	16,447		
Payout - FFO (NAREIT) (Common Dividends / Unit Distributions / FFO)		42.8%		35.2%		
Payout - AFFO (Common Dividends / Unit Distributions / AFFO)		48.2%		54.5%		
COMMON STOCK DIVIDEND YIELDS Dividend Yield		2.12%		1.98%		
Spread Over 5 Year U.S. Treasury		0.39%		1.21%		
Spread Over 10 Year U.S. Treasury		(0.60%)		0.13%		
			Of			
		March 31, 2014		March 31, 2013		
COMMON STOCK/UNITS OUTSTANDING Common Shares Partnership Units (Exchangeable for common shares 1 to 1) Total		110,134 4,465 114,599		107,486 4,702 112,188		
End of Quarter Common Share Price	\$	19.32	\$	17.13		
CAPITALIZATION						
Book Value of Preferred Stock (n) Market Value of Common Equity	\$	- 2,214,053	\$	225,000 1,921,780		
Market Capitalization Total Debt	\$	2,214,053 1,373,012	\$	2,146,780 1,234,365		
Total Market Capitalization (Market Capitalization + Total Debt)	\$	3,587,065	\$	3,381,145		

ANALYST COVERAGE

BMO Capital Markets — Paul Adornato
Green Street Advisors — Eric Frankel
J.P. Morgan Securities — Michael Mueller
Keybanc Capital Markets — Craig Mailman
MLV & Co. — Jonathan Petersen
Raymond James & Associates — Paul Puryear / Bill Crow
Robert W. Baird & Co. — David Rodgers
S&P Capital IQ — Royal Shepard
Stifel, Nicholas & Co. — John Guinee
SunTrust Robinson Humphrey — Ki Bin Kim



	Three Mont			ths Ended		
		March 31,	ľ	March 31,		
DEBT OUTSTANDING		2014		2013		
Average Outstanding Balance	_		_			
Mortgage Loans Payable, net (e)	\$, -	\$	757,034		
Unsecured Credit Facility (p)		92,133		96,322		
Unsecured Term Loan (k)		137,778		-		
Senior Unsecured Notes, net (f)	_	446,057	•	470,684		
Average Interest Rates	\$	1,351,760	\$	1,324,040		
Mortgage Loans Payable, net (e)		6.02%		6.09%		
Unsecured Credit Facility (p)		1.69%		1.93%		
Unsecured Term Loan * (k)		4.09%		1.9376		
Senior Unsecured Notes, net (f)		4.09% 6.92%		6.94%		
		5.83%		6.09%		
Total Weighted Average		5.65%		6.09%		
* Rate is based on 365 day yield; stated rate is 4.04%. COVERAGE RATIOS						
Interest Coverage - EBITDA		2.63x		2.65x		
(EBITDA / GĂAP Interest Expense)						
Fixed Charge Coverage - EBITDA (EBITDA / (GAAP Interest Expense + Capitalized Interest + Principal Amortization + Preferred Dividends	s))	2.12x		1.85x		
PRINCIPAL AMORTIZATION		3,197		3,491		
		As	s Of			
		March 31, 2014	ı	March 31, 2013		
DEBT OUTSTANDING		2014		2013		
Interest Rate Structure						
Fixed	\$	1,321,012	\$	1,216,365		
Floating	•	52,000	•	18,000		
	\$	1,373,012	\$	1,234,365		
DEBT RATIOS						
Unencumbered Real Estate / Total Real Estate		64.5%		61.3%		
DEBT MATURITY						
Weighted Average Maturity in Years (1)		4.8		5.5		

DEBT MATURITY AND SCHEDULED PRINCIPAL AMORTIZATION (2)

	Mortgage Loans Pa	ayable (e)	Unsecured Credit	Unsecured	Senior Unsecured		Weighted Average Coupon	
	Principal Amortization	Maturities	Facility (p) (3)	Term Loan (k)	Debt (f)	Total	Interest Rates	
2014	9,739	18,590	-	-	81,794	110,123	6.45%	
2015	12,741	25,021	-	-	-	37,762	6.31%	
2016	11,972	100,967	-	-	159,679	272,618	6.08%	
2017	11,871	-	52,000	-	156,852	220,723	5.29%	
2018	9,958	158,383	-	-	-	168,341	4.56%	
2019	7,757	68,666	-	-	-	76,423	7.64%	
2020	5,481	85,375	-	-	-	90,856	6.43%	
2021	3,823	62,989	-	200,000	-	266,812	4.23%	(4)
2022	1,693	79,551	-	-	-	81,244	4.03%	
Thereafter			- <u>-</u>		48,571	48,571	7.58%	
Total Debt	\$ 75,035	\$ 599,542	\$ 52,000	\$ 200,000	\$ 446,896	\$ 1,373,473		

⁽¹⁾ Weighted average maturity includes the unsecured term loan, senior unsecured debt and mortgage loans payable and excludes the unsecured line of credit.

⁽²⁾ Payments by year as of March 31, 2014. The debt maturity schedule reflects the maturity dates and amounts with respect to principal and scheduled amortization payments. The schedule excludes premiums and discounts.

⁽³⁾ Excludes one-year extension option.

⁽⁴⁾ Weighted average coupon interest rate includes the swapped rate for the Unsecured Term Loan.



SENIOR UNSECURED NOTES (1)	Current Covenant	March 31, 2014
Indebtedness to Total Assets	≤ 60.0%	42.5%
Total Unencumbered Assets to Unsecured Indebtedness	≥ 150.0%	300.6%
Indebtedness Subject to Encumbrance	≤ 40.0%	20.8%
Consolidated Income Available for Debt Service to the Annual Service Charge	≥ 1.50	2.58
UNSECURED CREDIT FACILITY / UNSECURED TERM LOAN (2)		
Fixed Charge Coverage Ratio	≥ 1.50	2.16
Consolidated Leverage Ratio	≤ 60.0%	42.3%
Ratio of Value of Unencumbered Assets to Outstanding Consolidated Senior Unsecured Debt	≥ 1.67	3.00
Minimum Market Value Net Worth	≥ \$1,300,000,000	\$1,883,703,000
Consolidated Secured Debt Ratio	≤ 40.0%	20.8%
Property Operating Income Ratio on Unencumbered Assets	≥ 1.75	3.58

⁽¹⁾ Reflects the covenant calculations under all Supplemental Indentures except Supplemental Indenture No. 11, which relates to the 5.95% Notes due May 2017. The covenants reflected above are more restrictive than Supplemental Indenture No. 11.

⁽²⁾ Covenant calculations are the same under both agreements.



(UNAUDITED)

		,	As Of				
		rch 31, 014			March 31, 2013		
OTAL PORTFOLIO	<u> </u>		•				
Number of Properties							
In-Service (o)		648			710		
Completed Developments, not in-service (1)		2			-		
Acquisitions, not in-service (1)		1	_		-		
Total Number of Properties		651			710		
Developments Under Construction		6			-		
Land Area - Developed (Acres)		4,486			4,614		
Land Area - Developable (Acres) (q)		462		570			
Gross Leasable Area (Square Feet)							
In-Service (o)		61,451,772			63,171,603		
Completed Developments, not in-service (1)		1,197,000			-		
Acquisitions, not in-service (1)		509,216			-		
Total Gross Leasable Area (Square Feet)		63,157,988	-		63,171,603		
Developments Under Construction (Square Feet)		1,798,113			1,497,300		
Occupied In-Service (Square Feet)	56,768,738			8 56,6			
Vacant In-Service (Square Feet)		4,683,034			6,564,19		
Number of In-Service Tenants	1,805			1			
Occupancy Rates - In Service GLA		92.4%			89.69		
Weighted Average Lease Term (years)		6.0			6.0		
	For the Three Months Ended						
		rch 31,			March 31,		
		014		2013			
Capital Expenditures Non-Leasing Capital Expenditures Per Sq. Ft. (i.e., roofs, parking lot, etc.)	\$	0.02	(2)	\$	0.04		
Same Property Detail (i)							
Change in Revenues		6.1%					
Change in Expenses		14.6%					
Change in NOI w/o Termination Fees		2.3%	(2)				
Change in NOI with Termination Fees		2.3%	(2)				
Change in Average Occupancy		2.3%					
Total Gross Leasable Area (Square Feet)		60,272,720					
% of Total Gross Leasable Area (Square Feet)		95.4%					
(1) Occupancy at March 31, 2014 was 0%.(2) Excludes a \$389,000 one-time restoration fee.							



PORTFOLIO LEASING STATISTICS (1)

2014

				otha Fadad Mara	h 24				
	For the Three Months Ended March 31								
	Square Feet		Cash Rent Change (2)	GAAP Rent Change (2)	Lease Costs (2)		Tenant Retention (By Square Feet)		
New	824,347	5.3	-4.6%	-0.7%	\$	4.17	N/A		
Renewal	2,471,372	3.9	5.2%	10.7%	\$	1.30	65.8%		
Development	30,887	7.5	N/A	N/A		N/A	N/A		
Total / Average	3,326,606	4.3	3.1%	8.2%	\$	1.97	65.8%		

⁽¹⁾ Leasing excludes short term and month-to-month leases.

⁽²⁾ Excludes 1st generation leases in developed or acquired properties.



	NUMBER OF PROPERTIES	GLA	OCCUPANCY RATES
• 4			
Atlanta	35	5,504,422	83%
Baltimore/Washington D.C.	24	1,704,253	90%
Central Pennsylvania	19	4,803,611	95%
Chicago	33	4,905,133	93%
Cincinnati	15	2,059,319	89%
Cleveland	7	1,317,799	98%
Dallas/Ft. Worth	67	4,855,698	94%
Denver	46	2,671,522	94%
Detroit	101	3,541,034	95%
Houston	32	3,622,210	100%
Indianapolis	33	3,566,271	92%
Miami	8	513,250	79%
Milwaukee	15	1,616,684	97%
Minneapolis/St. Paul	34	4,661,497	92%
Nashville	7	1,413,140	96%
Northern New Jersey	18	1,251,043	92%
Philadelphia	13	1,218,830	86%
Phoenix	11	1,103,290	97%
Salt Lake City	14	739,636	92%
Seattle	4	385,525	100%
Southern California (v)	40	3,516,182	94%
Southern New Jersey	6	524,109	81%
St. Louis	17	2,436,750	87%
Tampa	35	1,133,961	89%
Other	14_	2,386,603	97%
Total In Service GLA	648	61,451,772	92%

-	PROPERTIES BY PERCENTAGE	GLA BY PERCENTAGE	RENTAL INCOME PERCENTAGE
Atlanta	5.4%	9.0%	5.5%
Baltimore/Washington D.C.	3.7%	2.8%	4.5%
Central Pennsylvania	3.0%	7.8%	7.2%
Chicago	5.1%	8.0%	7.3%
Cincinnati	2.3%	3.4%	2.6%
Cleveland	1.1%	2.1%	2.4%
Dallas/Ft. Worth	10.3%	7.9%	6.0%
Denver	7.1%	4.3%	5.1%
Detroit	15.6%	5.8%	6.0%
Houston	4.9%	5.9%	5.4%
Indianapolis	5.1%	5.8%	5.0%
Miami .	1.2%	0.8%	0.9%
Milwaukee	2.3%	2.6%	2.4%
Minneapolis/St. Paul	5.2%	7.6%	7.9%
Nashville .	1.1%	2.3%	1.8%
Northern New Jersey	2.8%	2.0%	3.9%
Philadelphia	2.0%	2.0%	2.0%
Phoenix	1.7%	1.8%	2.0%
Salt Lake City	2.2%	1.2%	1.4%
Seattle	0.6%	0.6%	1.1%
Southern California (v)	6.2%	5.7%	8.0%
Southern New Jersey	0.9%	0.9%	0.6%
St. Louis	2.6%	4.0%	3.1%
Tampa	5.4%	1.8%	3.3%
Other	2.2%	3.9%	4.6%
Total	100%	100.0%	100.0%



	March 31, 2014	March 31, 2013
NUMBER OF PROPERTIES		
Number of In Service Properties by Property Type (r)	455	450
Bulk Warehouse	155	156
Regional Warehouse	95	103
Light Industrial R&D/Flex	306 92	343 108
Total In Service Properties	648	710
rotal in dervice i roperties		710
BASE RENT		
Base Rent Rate by Property Type		
Bulk Warehouse	51%	49%
Regional Warehouse	13%	13%
Light Industrial	27%	28%
R&D/Flex	9%	10%
Total	100%	100%
OCCUPANCY		
Occupancy by Product Type		
Bulk Warehouse	95%	93%
Regional Warehouse	95%	88%
Light Industrial	87%	85%
R&D/Flex	84%	77%
Total Occupancy	92%	90%
GLA		
In Service Gross Leasable Area by Property Type		
Bulk Warehouse	36,318,261	36,027,920
Regional Warehouse	7,683,825	8,339,887
Light Industrial	14,198,135	15,017,010
R&D/Flex	3,251,551	3,786,786
Total In Service GLA	61,451,772	63,171,603
In Service Gross Leasable Area by Property Type		
Bulk Warehouse	59%	57%
Regional Warehouse	13%	13%
Light Industrial	23%	24%
R&D/Flex	5%	6%
Total	100%	100%
Average In Service Property Size (GLA)		
Bulk Warehouse	234,311	230,948
Regional Warehouse	80,882	80,970
Light Industrial	46,399	43,781
R&D/Flex	35,343	35,063
	94,833	88,974



Autlanta Baltimore/Washington D.C. Baltimore/Washington D.C. Central Pennsylvania Baltimore/Washington D.C. Baltimore/Washington D.C. Central Pennsylvania Chicago 92% 97% Cincinnati 100% 75% Dallas/Ft. Worth 93% 90% Denver Perover Betroit Houston 99% 99% 99% Indianapolis Miami Minneapolis/St. Paul 90% Northern New Jersey Philadelphia Salt Lake City 92% 92% 91% Southern California (v) SAME PROPERTY RENTAL INCOME Annual Net Rental Income per Average Occupied Square Foot by Metropolitan Area (s) Atlanta Baltimore/Washington D.C. Central Pennsylvania Clicevaland Midwaukee 30% 30% 30% 30% 30% 30% 30% 30% 30% 30%	SAME PROPERTY OCCUPANCY RATES	March 31, 2014	March 31, 2013
Baltimore/Washington D.C. 88% 90% Central Pennsylvania 94% 89% Chicago 92% 97% Cincinnati 89% 82% Cleveland 100% 75% Dallas/Ft. Worth 93% 90% Denver 93% 90% Denvoit 94% 91% Houston 99% 99% Indianapolis 93% 92% Miami 79% 66% Milwaukee 97% 91% Minneapolis/St. Paul 90% 88% Nashville 97% 91% Minneapolis/St. Paul 90% 88% Nashville 97% 91% Phoenix 96% 84% Salt Lake City 92% 90% Sattle 92% 90% Sattle 86% 95% Suthern New Jersey 65% 74% St. Louis 86% 95% Tampa 86%	Average Daily Occupancy Rates by Metropolitan Area	·	
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Chicago 92% 97% Cincinnati 89% 82% Cleveland 1100% 75% Dallas/Ft. Worth 93% 90% Derroit 94% 91% Detroit 94% 91% Houston 99% 99% Indianapolis 93% 92% Milmen 79% 66% Milwaukee 97% 91% Minneapolis/St. Paul 90% 88% Nashville 97% 99% Northern New Jersey 92% 91% Philadelphia 85% 85% Phoenix 96% 84% Salt Lake City 92% 90% Seattle 100% 81% Southern New Jersey 65% 74% St. Louis 86% 95% Tampa 86% 95% Other 92% 90% SAME PROPERTY RENTAL INCOME 7.33 7.12 Annual Net Rental Income per Average	Baltimore/Washington D.C.	88%	90%
Chicago 92% 97% Cincinnati 89% 82% Cleveland 1100% 75% Dallas/Ft. Worth 93% 90% Derroit 94% 91% Detroit 94% 91% Houston 99% 99% Indianapolis 93% 92% Milmen 79% 66% Milwaukee 97% 91% Minneapolis/St. Paul 90% 88% Nashville 97% 99% Northern New Jersey 92% 91% Philadelphia 85% 85% Phoenix 96% 84% Salt Lake City 92% 90% Seattle 100% 81% Southern New Jersey 65% 74% St. Louis 86% 95% Tampa 86% 95% Other 92% 90% SAME PROPERTY RENTAL INCOME 7.33 7.12 Annual Net Rental Income per Average	Central Pennsylvania	94%	89%
Cincinnati		92%	97%
Cleveland	· · · · · · · · · · · · · · · · · · ·	89%	82%
Dallas/Ft. Worth 93% 87% Dervori 94% 91% Detroit 94% 91% Houston 99% 99% Indianapolis 33% 92% Misser 79% 66% Milwaukee 97% 91% Minneapolis/St. Paul 90% 88% Nashville 97% 99% Northern New Jersey 92% 91% Philadelphia 85% 85% Phoenix 96% 84% Salt Lake City 92% 90% Seattle 100% 81% Southern California (v) 93% 92% Southern New Jersey 65% 74% St. Louis 86% 95% Tampa 86% 81% Weighted Average Occupancy 92% 90% SAME PROPERTY RENTAL IncOME 366 3.77 Anual Net Rental Income per Average Occupied Square Foot by Metropolitan Area (s) 4.12 3.97 Chicago	Cleveland		
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Detroit 94% 91% Houston 99% 99% Indianapolis 93% 92% Miami 79% 66% Milwaukee 97% 91% Minneapolis/St. Paul 90% 88% Nashville 97% 99% Northern New Jersey 92% 91% Phoenix 96% 84% Salt Lake City 92% 90% Seattle 100% 81% Southern New Jersey 65% 74% St. Louis 86% 95% Tampa 86% 95% Tampa 86% 95% Weighted Average Occupancy 92% 90% SAME PROPERTY RENTAL INCOME 7.33 7.12 Atlanta 2.69 2.75 Baltimore/Washington D.C. 7.33 7.12 Central Pennsylvania 4.12 3.97 Chicago 3.67 3.68 Cincimati 3.66 3.77 <	Denver	93%	
Houston			
Indianapolis			
Miami 79% 66% Miiwaukee 97% 91% Minnapolis/St. Paul 90% 88% Nashville 97% 99% Northern New Jersey 92% 91% Phoenix 96% 84% Salt Lake City 92% 90% Seattle 100% 81% Southern California (v) 93% 92% Southern New Jersey 65% 74% St. Louis 86% 95% Tampa 86% 81% Other 97% 98% Weighted Average Occupancy 92% 90% SAME PROPERTY RENTAL INCOME 3.6 81% Atlanta 2.69 2.75 Baltimore/Washington D.C. 7.33 7.12 Central Pennsylvania 4.12 3.97 Chicago 3.67 3.68 Cincinnati 3.66 3.77 Cleveland 4.65 4.70 Delroit 4.45 4.19			
Milwaukee 97% 91% Minneapolis/St. Paul 90% 88% Nashville 97% 99% Northern New Jersey 92% 91% Philadelphia 85% 85% Phoenix 96% 84% Salt Lake City 92% 90% Seattle 100% 81% Southern New Jersey 65% 74% St. Louis 86% 95% Tampa 86% 95% Tampa 86% 95% Tampa 86% 81% Other 97% 98% Weighted Average Occupancy 92% 90% SAME PROPERTY RENTAL INCOME 2.69 2.75 Annual Net Rental Income per Average Occupied Square Foot by Metropolitan Area (s) 2.69 2.75 Baltimore/Washington D.C. 7.33 7.12 Central Pennsylvania 4.12 3.97 Chicago 3.67 3.68 Cincinnati 3.66 3.77 Cleveland			
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Nashville 97% 99% Northern New Jersey 92% 91% Philadelphia 85% 85% Phoenix 96% 84% Salt Lake City 92% 90% Seattle 100% 81% Southern California (v) 93% 92% Southern New Jersey 65% 74% St. Louis 86% 95% Tampa 86% 81% Other 97% 98% Weighted Average Occupancy 97% 98% Mary 90% 90% SAME PROPERTY RENTAL INCOME 97% 98% Atlanta 2.69 2.75 Baltimore/Washington D.C. 7.33 7.12 Central Pennsylvania 4.12 3.97 Chicago 3.67 3.68 Cincinnati 3.66 3.77 Cleveland 4.65 4.70 Dallas/Fort Worth 3.35 3.26 Detroit 4.45 4.19			
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Southern New Jersey 65% 74% St. Louis 86% 95% Tampa 86% 81% Other 97% 98% Weighted Average Occupancy 92% 90% SAME PROPERTY RENTAL INCOME Annual Net Rental Income per Average Occupied Square Foot by Metropolitan Area (s) 412 3.97 Baltimore/Washington D.C. 7.33 7.12 2.69 2.75 Chicago 3.67 3.68 3.67 3.68 Cincinnati 3.66 3.77 2.65 4.65 4.70 Dallas/Fort Worth 3.35 3.26 4.70 2.85 4.19 Houston 3.60 3.47 1.61 4.45 4.19 Houston 3.60 3.47 1.66 4.86			
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Annual Net Rental Income per Average Occupied Square Foot by Metropolitan Area (s) Atlanta 2.69 2.75 Baltimore/Washington D.C. 7.33 7.12 Central Pennsylvania 4.12 3.97 Chicago 3.67 3.68 Cincinnati 3.66 3.77 Cleveland 4.65 4.70 Dallas/Fort Worth 3.35 3.26 Denver 5.31 5.56 Detroit 4.45 4.19 Houston 3.60 3.47 Indianapolis 2.87 2.85 Miami 4.96 4.86 Milwaukee 3.83 3.59 Minneapolis/St. Paul 4.72 4.67 Nashville 3.32 3.43 Northern New Jersey 8.59 8.47 Philadelphia 4.66 4.71 Phoenix 4.32 4.19 Salt Lake City 4.89 4.86 Seattle 5.02 5.12 Southern California (v) 6.65 6.78 Southern New Jersey 4.46 3.75 </td <td>SAME PROPERTY RENTAL INCOME</td> <td></td> <td></td>	SAME PROPERTY RENTAL INCOME		
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Chicago 3.67 3.68 Cincinnati 3.66 3.77 Cleveland 4.65 4.70 Dallas/Fort Worth 3.35 3.26 Denver 5.31 5.56 Detroit 4.45 4.19 Houston 3.60 3.47 Indianapolis 2.87 2.85 Miami 4.96 4.86 Milwaukee 3.83 3.59 Minneapolis/St. Paul 4.72 4.67 Nashville 3.32 3.43 Northern New Jersey 8.59 8.47 Philadelphia 4.66 4.71 Phoenix 4.32 4.19 Salt Lake City 4.89 4.86 Seattle 5.02 5.12 Southern California (v) 6.65 6.78 Southern New Jersey 4.46 3.75 St. Louis 3.72 3.52 Tampa 7.35 7.06 Other 3.86 3.86			
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Denver 5.31 5.56 Detroit 4.45 4.19 Houston 3.60 3.47 Indianapolis 2.87 2.85 Miami 4.96 4.86 Milwaukee 3.83 3.59 Minneapolis/St. Paul 4.72 4.67 Nashville 3.32 3.43 Northern New Jersey 8.59 8.47 Philadelphia 4.66 4.71 Phoenix 4.32 4.19 Salt Lake City 4.89 4.86 Seattle 5.02 5.12 Southern California (v) 6.65 6.78 Southern New Jersey 4.46 3.75 St. Louis 3.72 3.52 Tampa 7.35 7.06 Other 3.86 3.86			
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Houston 3.60 3.47 Indianapolis 2.87 2.85 Miami 4.96 4.86 Milwaukee 3.83 3.59 Minneapolis/St. Paul 4.72 4.67 Nashville 3.32 3.43 Northern New Jersey 8.59 8.47 Philadelphia 4.66 4.71 Phoenix 4.32 4.19 Salt Lake City 4.89 4.86 Seattle 5.02 5.12 Southern California (v) 6.65 6.78 Southern New Jersey 4.46 3.75 St. Louis 3.72 3.52 Tampa 7.35 7.06 Other 3.86 3.86			
Indianapolis 2.87 2.85 Miami 4.96 4.86 Milwaukee 3.83 3.59 Minneapolis/St. Paul 4.72 4.67 Nashville 3.32 3.43 Northern New Jersey 8.59 8.47 Philadelphia 4.66 4.71 Phoenix 4.32 4.19 Salt Lake City 4.89 4.86 Seattle 5.02 5.12 Southern California (v) 6.65 6.78 Southern New Jersey 4.46 3.75 St. Louis 3.72 3.52 Tampa 7.35 7.06 Other 3.86 3.86			_
Miami 4.96 4.86 Milwaukee 3.83 3.59 Minneapolis/St. Paul 4.72 4.67 Nashville 3.32 3.43 Northern New Jersey 8.59 8.47 Philadelphia 4.66 4.71 Phoenix 4.32 4.19 Salt Lake City 4.89 4.86 Seattle 5.02 5.12 Southern California (v) 6.65 6.78 Southern New Jersey 4.46 3.75 St. Louis 3.72 3.52 Tampa 7.35 7.06 Other 3.86 3.86			
Milwaukee 3.83 3.59 Minneapolis/St. Paul 4.72 4.67 Nashville 3.32 3.43 Northern New Jersey 8.59 8.47 Philadelphia 4.66 4.71 Phoenix 4.32 4.19 Salt Lake City 4.89 4.86 Seattle 5.02 5.12 Southern California (v) 6.65 6.78 Southern New Jersey 4.46 3.75 St. Louis 3.72 3.52 Tampa 7.35 7.06 Other 3.86 3.86			
Minneapolis/St. Paul 4.72 4.67 Nashville 3.32 3.43 Northern New Jersey 8.59 8.47 Philadelphia 4.66 4.71 Phoenix 4.32 4.19 Salt Lake City 4.89 4.86 Seattle 5.02 5.12 Southern California (v) 6.65 6.78 Southern New Jersey 4.46 3.75 St. Louis 3.72 3.52 Tampa 7.35 7.06 Other 3.86 3.86			
Nashville 3.32 3.43 Northern New Jersey 8.59 8.47 Philadelphia 4.66 4.71 Phoenix 4.32 4.19 Salt Lake City 4.89 4.86 Seattle 5.02 5.12 Southern California (v) 6.65 6.78 Southern New Jersey 4.46 3.75 St. Louis 3.72 3.52 Tampa 7.35 7.06 Other 3.86 3.86			
Northern New Jersey 8.59 8.47 Philadelphia 4.66 4.71 Phoenix 4.32 4.19 Salt Lake City 4.89 4.86 Seattle 5.02 5.12 Southern California (v) 6.65 6.78 Southern New Jersey 4.46 3.75 St. Louis 3.72 3.52 Tampa 7.35 7.06 Other 3.86 3.86	·		
Philadelphia 4.66 4.71 Phoenix 4.32 4.19 Salt Lake City 4.89 4.86 Seattle 5.02 5.12 Southern California (v) 6.65 6.78 Southern New Jersey 4.46 3.75 St. Louis 3.72 3.52 Tampa 7.35 7.06 Other 3.86 3.86			
Phoenix 4.32 4.19 Salt Lake City 4.89 4.86 Seattle 5.02 5.12 Southern California (v) 6.65 6.78 Southern New Jersey 4.46 3.75 St. Louis 3.72 3.52 Tampa 7.35 7.06 Other 3.86 3.86	•		
Salt Lake City 4.89 4.86 Seattle 5.02 5.12 Southern California (v) 6.65 6.78 Southern New Jersey 4.46 3.75 St. Louis 3.72 3.52 Tampa 7.35 7.06 Other 3.86 3.86	·		
Seattle 5.02 5.12 Southern California (v) 6.65 6.78 Southern New Jersey 4.46 3.75 St. Louis 3.72 3.52 Tampa 7.35 7.06 Other 3.86 3.86		4.32	4.19
Southern California (v) 6.65 6.78 Southern New Jersey 4.46 3.75 St. Louis 3.72 3.52 Tampa 7.35 7.06 Other 3.86 3.86			
Southern New Jersey 4.46 3.75 St. Louis 3.72 3.52 Tampa 7.35 7.06 Other 3.86 3.86			
St. Louis 3.72 3.52 Tampa 7.35 7.06 Other 3.86 3.86	Southern California (v)	6.65	6.78
Tampa 7.35 7.06 Other 3.86 3.86	Southern New Jersey	4.46	3.75
Other <u>3.86</u> 3.86	St. Louis	3.72	3.52
	Tampa	7.35	7.06
Weighted Average Rental Income / Sq. Ft. 4.27 4.21	Other	3.86	3.86
	Weighted Average Rental Income / Sq. Ft.	4.27	4.21

(UNAUDITED)



LARGEST TENANTS

		An	nualized Lea	se Net Rent
Twen	ty Largest Tenants By Annualized Lease Net Rent	A	mount	% of Total
1.	ADESA (a)	\$	6,859	2.8%
2.	Quidsi		4,798	2.0%
3.	Ozburn-Hessey Logistics		4,538	1.9%
4.	General Services Administration		3,411	1.4%
5.	Harbor Freight Tools		2,955	1.2%
6.	United Natural Foods		2,889	1.2%
7.	Michelin North America		2,695	1.1%
8.	Jacobson Warehouse Company		2,496	1.0%
9.	Best Buy		2,445	1.0%
10.	Vi-Jon		2,345	1.0%
11.	Rust-Oleum		1,914	0.8%
12.	Integrated Merchandising Systems		1,887	0.8%
13.	Tri Cap International		1,886	0.8%
14.	Quad/Graphics		1,806	0.7%
15.	Amgen		1,755	0.7%
16.	Viasat		1,706	0.7%
17.	Pure Fishing		1,704	0.7%
18.	Navistar		1,665	0.7%
19.	Unisource Worldwide		1,596	0.7%
20.	Lollicup USA		1,459	0.6%
		\$	52,809	21.7%

	Gross Leasable Area			
Twenty Largest Tenants by Gross Leasable Area	Occupied	% of Total		
Ozburn-Hessey Logistics	1,357,823	2.1%		
2. Quidsi	1,279,350	2.0%		
3. Jacobson Warehouse Company	846,058	1.3%		
4. Vi-Jon	700,000	1.1%		
5. Harbor Freight Tools	691,960	1.1%		
6. United Natural Foods	675,000	1.1%		
7. Michelin North America	663,821	1.1%		
8. Integrated Merchandising Systems	626,784	1.0%		
9. Rust-Oleum	600,000	0.9%		
10. Best Buy	580,733	0.9%		
11. Quad/Graphics	478,889	0.8%		
12. Chep, USA	443,175	0.7%		
13. Emser Tile	417,350	0.7%		
14. Pure Fishing	400,828	0.6%		
15. Unisource Worldwide	398,460	0.6%		
16. TSN	394,380	0.6%		
17. Navistar	390,000	0.6%		
18. General Services Administration	381,980	0.6%		
19. Greentech Automotive	376,016	0.6%		
20. Baldor Electric (1)	364,000	0.6%		
	12,066,607	19.1%		

⁽¹⁾ The tenant's lease obligation is guaranteed by Rockwell Automation, Inc.



LEASE EXPIRATION SCHEDULE (1)

No North to Month t	(,		Average	
2014 20,595 4.12 8.5% 2015 41,994 4.04 17.4% 2017 30,001 4.59 12.4% 2018 31,367 4.39 13.0% 2019 25,999 4.62 10.8% 2020 13,259 4.16 5.5% 2021 14,383 4.10 5.9% 2022 3,967 3.98 1.6% Thereafter 16,137 4.20 6.7% Thereafter 706,548 12,182 1.2% 2014 5,000,563 20,245 8.9% 2014 5,000,563 20,245 8.9% 2014 5,000,563 20,245 8.9% 2015 9,460,678 22,260 16.8% 2016 10,348,403 26,603 18.3% 2017 6,533,228 26,776 11.6% 2018 7,152,199 39,083 12.7% 2019 5,627,275 41,377 10.0% <	By Net Rent	Amount	Net Rent	
2015	Month to Month	2,152		
2016 41,949 4.05 17.3% 2017 30,001 4.59 12.4% 2018 31,367 4.39 13.0% 2019 25,999 4.62 10.8% 2020 13,259 4.16 5.5% 2021 14,383 4.10 5.9% 2022 3,967 3.98 1.6% Thereafter 16,137 4.20 6.7% Month to Month 706,548 12,182 1.2% 2014 5,000,563 20,245 8.9% 2014 5,000,563 20,245 8.9% 2015 9,460,678 22,260 16,8% 2016 10,348,403 26,603 18.3% 2017 6,533,228 26,776 11.6% 2018 7,152,199 39,083 12.7% 2019 5,627,275 41,377 10.0% 2021 3,509,887 33,569 6.2% 2022 996,185 52,431 1.8%			4.12	
2017 30,001 4.59 12.4% 2019 25,999 4.62 10.8% 2020 13,259 4.16 5.5% 2021 14,383 4.10 5.9% 2022 3,967 3.98 1.6% Thereafter 16,137 4.20 6.7% Month to Month 706,548 12,182 1.2% 2014 5,000,563 20,245 8.9% 2015 9,460,678 22,260 16.8% 2016 10,348,403 26,603 18.3% 2017 6,533,228 26,776 11.6% 2018 7,152,199 39,083 12.7% 2019 5,627,275 41,377 10.0% 2020 3,184,541 67,756 5,77% 2021 3,509,887 83,569 6.2% 2022 996,185 52,431 1.8% 2021 3,840,026 101,053 6.8% Month to Month 58 3,849 6.6%	2015			
2018 31,367 4.39 13.0% 2019 25,999 4.62 10.8% 2020 13,259 4.16 5.5% 2021 14,383 4.10 5.9% 2022 3,967 3.98 1.6% Thereafter 16,137 4.20 6.7% By GLA GLA Average Lease (GLA) % of Total Month to Month 706,548 12,182 1.2% 2014 5,000,563 20,245 8.9% 2015 9,460,678 22,260 16.8% 2016 10,348,403 26.603 18.3% 2017 6,533,228 26,776 11.6% 2018 7,152,199 39,083 12.7% 2019 5,627,275 41,377 10.0% 2020 3,184,541 67,756 5.7% 2021 3,509,887 83,569 6.2% 2022 996,185 52,431 1.8% Month to Month 56,359,533 30,831 <	2016		4.05	17.3%
2019 25,999 4.62 10.8% 2020 13,259 4.16 5.5% 2021 14,383 4.10 5.9% 2022 3,967 3.98 1.6% Thereafter 16,137 4.20 6.7% By GLA GLA Lease (GLA) % of Total Month to Month 706,548 12,182 1.2% 2014 5,000,563 20,245 8.9% 2015 9,460,678 22,260 16.8% 2016 10,348,403 26,603 18.3% 2017 6,533,228 26,776 11.6% 2018 7,152,199 39,083 12,7% 2019 5,627,275 41,377 10.0% 2020 3,184,541 67,756 5,7% 2021 3,509,887 83,569 6.2% 2022 996,185 52,431 1.8% 2021 3,840,026 101,053 6.8% 2014 247 13.5%	2017		4.59	
2020 13,259 4.16 5.5% 2021 14,383 4.10 5.9% 2022 3,967 3.98 1.6% Thereafter 16,137 4.20 6.7% Policial \$ 241,803 \$ 4.29 100.0% By GLA GLA Lease (GLA) % of Total Month to Month 706,548 12,182 1.2% 2014 5,000,658 20,245 8.9% 2015 9,460,678 22,260 16.8% 2016 10,348,403 26,603 18.3% 2017 6,533,228 26,776 11.6% 2018 7,152,199 39,083 12.7% 2019 5,627,275 41,377 10.0% 2020 3,184,541 67,756 5.7% 2021 3,509,887 33,509,887 33,509 6.8% Thereafter 3,840,026 101,053 6.8% Month to Month 58 3.2% 2015 4247 13.5%				
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2022 Thereafter 3,967 16,137 16,137 14.20 16.7% 3.98 1.6% 16,137 14.20 10.0% By GLA Average Lease (GLA) Month to Month 706,548 12,182 1.2% Average Lease (GLA) Mo f Total Month to Month 706,548 12,182 1.2% As 9,60 As 9,00				
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By GLA GLA Average Lease (GLA) % of Total Month to Month 706,548 12,182 1.2% 2014 5,000,563 20,245 8.9% 2015 9,460,678 22,260 16.8% 2016 10,348,403 26,603 18.3% 2017 6,533,228 26,776 11.6% 2018 7,152,199 39,083 12.7% 2019 5,627,275 41,377 10.0% 2020 3,184,541 67,756 5.7% 2021 3,509,887 83,569 6.2% 2022 996,185 52,431 1.8% Thereafter 3,840,026 101,053 6.8% Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018	2022			
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By GLA GLA Lease (GLA) % of Total Month to Month 706,548 12,182 1.2% 2014 5,000,563 20,245 8.9% 2015 9,460,678 22,260 16.8% 2016 10,348,403 26,603 18.3% 2017 6,533,228 26,776 11.6% 2018 7,152,199 39,083 12.7% 2019 5,627,275 41,377 10.0% 2020 3,184,541 67,756 5.7% 2021 3,509,887 83,569 6.2% 2022 996,185 52,431 1.8% Thereafter 3,840,026 101,053 6.8% Month to Month 56,359,533 30,831 100.0% By Number of Leases Number % of Total Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.		\$ 241,803	\$ 4.29	100.0%
By GLA GLA Lease (GLA) % of Total Month to Month 706,548 12,182 1.2% 2014 5,000,563 20,245 8.9% 2015 9,460,678 22,260 16.8% 2016 10,348,403 26,603 18.3% 2017 6,533,228 26,776 11.6% 2018 7,152,199 39,083 12.7% 2019 5,627,275 41,377 10.0% 2020 3,184,541 67,756 5.7% 2021 3,509,887 83,569 6.2% 2022 996,185 52,431 1.8% Thereafter 3,840,026 101,053 6.8% Month to Month 56,359,533 30,831 100.0% By Number of Leases Number % of Total Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.			Average	
2014 5,000,563 20,245 8.9% 2015 9,460,678 22,260 16.8% 2016 10,348,403 26,603 18.3% 2017 6,533,228 26,776 11.6% 2018 7,152,199 39,083 12.7% 2019 5,627,275 41,377 10.0% 2020 3,184,541 67,756 5.7% 2021 3,509,887 83,569 6.2% 2022 996,185 52,431 1.8% Thereafter 3,840,026 101,053 6.8% Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2018 183 10.0% 2019 136 7.4% 2020 47 2.6%	By GLA	GLA		% of Total
2015 9,460,678 22,260 16.8% 2016 10,348,403 26,603 18.3% 2017 6,533,228 26,776 11.6% 2018 7,152,199 39,083 12.7% 2019 5,627,275 41,377 10.0% 2020 3,184,541 67,756 5.7% 2021 3,509,887 83,569 6.2% 2022 996,185 52,431 1.8% Thereafter 3,840,026 101,053 6.8% Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2019 136 7.4% 2020 47 2.6%	Month to Month	706,548	12,182	1.2%
2016 10,348,403 26,603 18.3% 2017 6,533,228 26,776 11.6% 2018 7,152,199 39,083 12.7% 2019 5,627,275 41,377 10.0% 2020 3,184,541 67,756 5.7% 2021 3,509,887 83,569 6.2% 2022 996,185 52,431 1.8% Thereafter 3,840,026 101,053 6.8% Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2019 136 7.4% 2020 47 2.6%	2014	5,000,563	20,245	8.9%
2017 6,533,228 26,776 11.6% 2018 7,152,199 39,083 12.7% 2019 5,627,275 41,377 10.0% 2020 3,184,541 67,756 5.7% 2021 3,509,887 83,569 6.2% 2022 996,185 52,431 1.8% Thereafter 3,840,026 101,053 6.8% Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2020 47 2.6%	2015	9,460,678	22,260	16.8%
2018 7,152,199 39,083 12.7% 2019 5,627,275 41,377 10.0% 2020 3,184,541 67,756 5.7% 2021 3,509,887 83,569 6.2% 2022 996,185 52,431 1.8% Thereafter 3,840,026 101,053 6.8% Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2020 47 2.6%	2016	10,348,403	26,603	18.3%
2019 5,627,275 41,377 10.0% 2020 3,184,541 67,756 5.7% 2021 3,509,887 83,569 6.2% 2022 996,185 52,431 1.8% Thereafter 3,840,026 101,053 6.8% 56,359,533 30,831 100.0% By Number of Leases Number % of Total Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2020 47 2.6%	2017	6,533,228	26,776	11.6%
2019 5,627,275 41,377 10.0% 2020 3,184,541 67,756 5.7% 2021 3,509,887 83,569 6.2% 2022 996,185 52,431 1.8% Thereafter 3,840,026 101,053 6.8% 56,359,533 30,831 100.0% By Number of Leases Number % of Total Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2020 47 2.6%	2018	7,152,199	39,083	12.7%
2021 3,509,887 83,569 6.2% 2022 996,185 52,431 1.8% Thereafter 3,840,026 101,053 6.8% 56,359,533 30,831 100.0% By Number of Leases Number % of Total Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2020 47 2.6%	2019	5,627,275	41,377	10.0%
2022 996,185 52,431 1.8% Thereafter 3,840,026 101,053 6.8% 56,359,533 30,831 100.0% By Number of Leases Number % of Total Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2020 47 2.6%	2020	3,184,541	67,756	5.7%
Thereafter 3,840,026 101,053 6.8% 56,359,533 30,831 100.0% By Number of Leases Number % of Total Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2020 47 2.6%		3,509,887	83,569	6.2%
By Number of Leases Number % of Total Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2020 47 2.6%	2022	996,185	52,431	1.8%
By Number of Leases Number % of Total Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2020 47 2.6%	Thereafter			
Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2020 47 2.6%		56,359,533	30,831	100.0%
Month to Month 58 3.2% 2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2020 47 2.6%	By Number of Leases		Number	% of Total
2014 247 13.5% 2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2020 47 2.6%	•			
2015 425 23.3% 2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2020 47 2.6%				
2016 389 21.3% 2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2020 47 2.6%				
2017 244 13.3% 2018 183 10.0% 2019 136 7.4% 2020 47 2.6%				
2018 183 10.0% 2019 136 7.4% 2020 47 2.6%				
2019 136 7.4% 2020 47 2.6%				
2020 47 2.6%				
2021 42 2.3%	2021		42	2.3%
2022 19 1.0%				
Thereafter 38 2.1%				
1,828 100.0%				

⁽¹⁾ Excludes March 31, 2014 move-outs of 409,205 square feet. Leases which rollover the first day of a calendar year are included in the respective year.



PORTFOLIO	MARKET	SQUARE FEET	GROSS LAND ACREAGE	PURCHASE PRICE (in millions)	WEIGHTED AVERAGE EXPECTED CAP RATE (t)
Rivertown Distribution Center	Minneapolis/St. Paul	251,968		\$13.4	
1st Quarter Property Acquisitions		251,968		\$13.4	7.3%
Total 2014 Acquisitions		251,968	N/A	\$13.4	7.3%



PORTFOLIO	MARKET	SQUARE FEET	GROSS LAND ACREAGE	PURCHASE PRICE (in millions)	WEIGHTED AVERAGE EXPECTED CAP RATE (t)
NE Perris Boulevard/Edwin Road	Inland Empire		28.2	6.2	
W. Greens Road 1st Quarter Land Acquisitions	Houston	<u>-</u>	24.6 52.8	3.1 \$9.3	
Total First Quarter Acquisitions		N/A	52.8	\$9.3	
4100 Rock Creek Boulevard 2nd Quarter Property Acquisitions	Chicago	509,216 509,216	- -	20.5 \$20.5	6.7%
SW Nandina Avenue 2nd Quarter Land Acquisitions	Inland Empire	-	68.9 68.9	16.6 \$16.6	
Total Second Quarter Acquisitions		509,216	68.9	\$37.1	
Total Third Quarter Acquisitions		N/A	N/A	N/A	
I-94 Distribution Center 4th Quarter Property Acquisitions	(1) Chicago	626,784 626,784	- -	26.3 \$26.3	6.7%
Total Fourth Quarter Acquisitions		626,784	N/A	\$26.3	
Total 2013 Acquisitions		1,136,000	121.7	\$72.8	6.7%

⁽¹⁾ Acquired 100% of an equity interest in the limited liability company that owned the industrial property.



DEVELOPMENTS COMPLETED - NOT IN SERVICE AT MARCH 31, 2014

DEVELOPMENT	MARKET	BUILDING COMPLETION	SQUARE FEET	ESTIMATED INVESTMENT (in millions)
First Logistics Center @ I-83 First Bandini Logistics Center	York, PA LA County, CA	Q4 2013 Q4 2013	708,000 489,000	34.2 54.0
Total		a. 2	1,197,000	\$88.2
		% Leased % Funded	0% 95%	

DEVELOPMENTS IN PROCESS AT MARCH 31, 2014

		ESTIMATED BUILDING		ESTIMATED INVESTMENT
DEVELOPMENT	MARKET	COMPLETION	SQUARE FEET	(in millions)
First 36 Logistics Center	Moreno Valley, CA	Q2 2014	555,670	31.6
First Figueroa Logistics Center	Los Angeles, CA	Q2 2014	43,485	8.8
Rust-Oleum Expansion	Chicago, IL	Q3 2014	250,000	8.8 (1)
First Pinnacle Industrial Center	Dallas, TX	Q1 2015	598,138	25.7
First Northwest Commerce Center	Houston, TX	Q1 2015	350,820	19.7
Total In Process			1,798,113	\$94.6
		% Leased	14%	
		% Funded	45%	

DEVELOPMENTS PLACED IN SERVICE DURING THE TWELVE MONTHS ENDED DECEMBER 31, 2013

DEVELOPMENT	MARKET	BUILDING COMPLETION	SQUARE FEET	ESTIMATED INVESTMENT (in millions)	AVERAGE EXPECTED CAP RATE (t)
First Chino Logistics Center	Chino, CA	Q2 2013	300,300	19.1	
Total			300,300	\$19.1	7.3%

⁽¹⁾ Estimated investment excludes land basis.

Note: A development project is transferred to developments completed - not in service once the building is considered substantially complete. It remains in that category until the earlier of 90% occupancy is achieved, or one year following construction completion.



ADDRESS/PORTFOLIO	MARKET	SQUARE FEET	LAND ACREAGE	SALE PRICE (in millions)	WEIGHTED AVERAGE CAP RATE (t)	CAP RATE AT SALE (t)
1807 East Maple	Detroit	28,100		1.3		
3450 Corporate Way	Atlanta	37,346		1.7		
200 Philips Road	Philadelphia	7,150		0.5		
1st Quarter Property Sales	•	72,596	- -	\$3.5	7.9%	4.5%
Total 2014 Sales		72,596	N/A	\$3.5	7.9%	4.5%



ADDRESS/PORTFOLIO	MARKET	SQUARE FEET	LAND ACREAGE	SALE PRICE (in millions)	WEIGHTED AVERAGE CAP RATE (t)	CAP RATE AT SALE (t)
ADDRESS/FORTFOLIO	WARREI		ACREAGE	(III IIIIIIIOIIS)	CAP RATE (I)	AT SALE (I)
32650 Capitol Avenue	Detroit	40,760		1.7		
Cornerstone Portfolio	Chicago	171,241	_	8.3		
1st Quarter Property Sales		212,001	=	\$10.0	7.7%	4.6%
5B Bridgewater Land	Tampa		9.6	0.9		
Brookville Land- Partial Sale	Indianapolis		3.6	0.3		
1st Quarter Land Sales	aa.iapeile		13.2	\$1.2		
Total First Quarter Sales		212,001	13.2	\$11.2		
1225 Highway 169 North	Minneapolis/St. Paul	61,992		3.9		
1625 West Cosby Road	Dallas/Ft. Worth	87,687		3.7		
10330 I Street	Other (Omaha, NE)	355,964		13.2		
114 Packham Road	Toronto	280,773		7.1		
1820 Portal Street	Baltimore/D.C.	171,000		7.2		
55 Route 46	Northern New Jersey	24,051		2.0		
316 Lake Hazeltine Drive	Minneapolis/St. Paul	60,570		2.7		
2104 Hutton Drive 2nd Quarter Property Sales	Dallas/Ft. Worth	24,800 1,066,837	=	1.6 \$41.4	7.9%	3.5%
Zilu Quarter Froperty Sales		1,000,037	-	ў 41.4	7.976	3.3 /
Total Second Quarter Sales		1,066,837	N/A	\$41.4		
1620-1628 Valwood Parkway	Dallas/Ft. Worth	56,330		2.2		
1840 Hutton Drive	Dallas/Ft. Worth	54,494		3.8		
238 Executive Drive	Detroit	13,740		0.6		
9200 East 146th Street	Indianapolis	150,488		3.8		
9210 East 146th Street	Indianapolis	23,950		0.7		
100 Dorris Williams	Atlanta	90,000		3.9		
3rd Quarter Property Sales		389,002	-	\$15.0	7.9%	5.3%
Emerald Valley Parkway Land	Cleveland		26.0	1.1		
200 Philips Road	Philadelphia		1.6	0.1		
3rd Quarter Land Sales	•		27.6	\$1.2		
Total Third Quarter Sales		389,002	27.6	\$16.2		
Chicago Road Portfolio	Detroit	77,830		3.0		
Valwood Portfolio	Dallas/Ft. Worth	245,047		3.0 12.4		
6523 North Sidney Place	Milwaukee	43,440		1.2		
3505 Thayer Court	Chicago	64,220		3.0		
3150-60 MacArthur Blvd	Chicago	41,780		1.9		
1095 Crooks Road	Detroit	35,042		2.4		
12503 East Euclid	Denver	100,312		6.5		
1070 Thomas Busch Memorial Hwy	Southern New Jersey	109,000		5.5		
1305 Stephenson	Detroit	47,000		2.7		
350 Ironwood Drive	Salt Lake City	384,305		18.5		
1850 Touhy & 1158-60 McCabe Avenue	Chicago	169,000		3.4		
555 Corporate Circle	Denver	56,753		13.5		
4th Quarter Property Sales		1,373,729	-	\$74.0	8.0%	7.0%
Gateway Land	Columbus		23.0	1.6		
2550 South 300 West	Salt Lake City		0.4	0.2		
4th Quarter Land Sales	,		23.4	\$1.8		
Total Fourth Quarter Sales		1,373,729	23.4	\$75.8		
Total 2013 Sales		3,041,569	64.2	\$144.6	8.0%	5.6%
Total 2013 Sales		3,041,569	64.2	\$144.6	8.0%	



(AS OF MARCH 31, 2014)

Market/Location	Useable Land Area (q) (Acres)	Industrial Developable GLA (Est.) (q)
OWNED LAND		
Windsor Mill, MD	1.0	10,000
Baltimore/Washington D.C.	1.0	10,000
Covington Land-Gouldsboro, PA	35.9	501,600
Gouldsboro, PA	39.0 74.9	501,600
Central Pennsylvania	74.9	501,600
Carol Stream, IL	6.1	90,000
Kenosha, WI	10.3	203,500
Woodridge, IL	3.2	46,000
Menomonee Falls, WI	5.0	82,000
Menomonee Falls, WI Chicago	5.9 30.5	87,000 508,500
West Chester, OH Cincinnati	6.4 6.4	80,000 80,000
Gillennau	0.4	00,000
Broomfield, CO	8.2	95,000
Denver	8.2	95,000
Indianapolis, IN	27.1	276,500
Indianapolis	27.1	276,500
First Nandina Logistics Center @ Moreno Valley	63.8	1,367,580
First Inland Logistics Center expansion site (1)	9.3	188,576
Inland Empire	73.1	1,556,156
Maple Grove, MN	3.4	25,000
Minneapolis/St. Paul	3.4	25,000
Rockdale Land-Wilson County, TN	101.7	1,500,000
Nashville	101.7	1,500,000
Sayreville, NJ	9.7	115,000
New Jersey	9.7	115,000
First 33 Commerce Center-Allentown, PA	42.3	584,000
Allentown, PA	15.3	-
Philadelphia	57.6	584,000
West Valley City, UT	2.7	38,000
Salt Lake City	2.7	38,000
Stockton, CA	57.9	1,200,000
San Francisco	57.9	1,200,000
Ajax, ON	7.7	100,000
Toronto	7.7	100,000
TOTAL OF OWNED LAND	461.9	6,589,756
IOTAL OF OWNED LAND	401.9	0,309,730

⁽¹⁾ Adjacent to the developable land in Moreno Valley is land currently built out as a truck court, which is encumbered by an executed lease. Combining the two parcels could allow the developable GLA to increase from 188,576 sq. ft. to 394,000 sq. ft.



- Included in land and deferred leasing intangibles, net, is land purchased in 2008 for a purchase price of \$63,178 that is leased under ground lease arrangements.
- Detail for properties held for sale:

	March 31, 2014	De	2013	L	December 31, 2012
Number of Properties	 -		-		3
Square Feet (in Millions)	-		-		0.4
Accumulated Depreciation & Amortization	\$ -	\$	-	\$	3,050

- (c) At March 31, 2014, the 2003 Net Lease Joint Venture owned two industrial properties comprising approximately 0.9 million square feet of GLA. We own a 15% equity interest in and provide property management services to the 2003 Net Lease Joint Venture. As of March 31, 2014, the 2007 Europe Joint Venture did not own any properties. We continue to hold our 10% equity interest in the 2007 Europe Joint Venture.
- (d) Prepaid Expenses and Other Assets. Net as of March 31, 2014, are comprised as follows:

Mortgage Loans Receivable, Net and Interest Receivable	\$ 36,057
Furniture, Fixtures, Leasehold Improvements and Equipment, Net	1,280
Prepaid Real Estate Taxes	2,391
Earnest Money, Escrow and Other Deposits	6,096
Leasing Commissions FAS 141, Net	5,439
Leasing Commissions, Net and Lease Inducements, Net	40,150
Other	 5,854
Prepaid Expenses and Other Assets, Net	\$ 97,267

- Mortgage Loans Payable, Net consists of 52 first mortgage loans totaling \$674,686, which have interest rates ranging from 4.03% to 8.26%, maturities ranging between October 2014 through September 2022 and are collateralized by 209 properties.
- First Industrial has received ratings from three rating agencies with respect to its senior unsecured notes. The ratings are as follows:

Fitch BB+ Moody's Ba1 Standard & Poor's RRR.

- Noncontrolling Interest represents operating partnership units owned by unit holders other than First Industrial Realty Trust. Inc.
- Interest expense is reflected net of interest capitalized with respect to properties under development.

	Three Months Ended		Three Months Ended March 31, 2013	
Quarterly Capitalized Interest	\$	arch 31, 2014 380	\$	930

Investors in, and analysts following, the real estate industry utilize funds from operations ("FFO"), net operating income ("NOI"), EBITDA and adjusted funds from operations ("AFFO"), variously defined below, as supplemental performance measures. While the Company believes net income (loss) available to First Industrial Realty Trust, Inc.'s common stockholders and participating securities, as defined by GAAP, is the most appropriate measure, it considers FFO, NOI, EBITDA and AFFO, given their wide use by, and relevance to investors and analysts, appropriate supplemental performance measures. FFO, reflecting the assumption that real estate asset values rise or fall with market conditions, principally adjusts for the effects of GAAP depreciation and amortization of real estate assets. NOI provides a measure of rental operations, and does not factor in depreciation and amortization and non-property specific expenses such as general and administrative expenses. EBITDA provides a tool to further evaluate the ability to incur and service debt and to fund dividends and other cash needs. AFFO provides a tool to further evaluate the ability to fund dividends. In addition, FFO, NOI, EBITDA and AFFO are commonly used in various ratios, pricing multiples/yields and returns and valuation calculations used to measure financial position, performance and value.

As used herein, the Company calculates FFO to be equal to net income (loss) available to First Industrial Realty Trust, Inc.'s common stockholders and participating securities, plus depreciation and other amortization of real estate, plus or minus impairment of depreciated real estate, minus or plus non-NAREIT compliant gain (loss).

NOI is defined as revenues of the Company, minus property expenses such as real estate taxes, repairs and maintenance, property management, utilities, insurance and other expenses. NOI includes NOI from discontinued operations.

EBITDA is defined as NOI plus the equity in FFO of the Company's joint ventures, which are accounted for under the equity method of accounting, plus or minus mark-to-market gain or loss on interest rate protection agreements, minus general and administrative expenses and acquisition costs. EBITDA includes EBITDA from discontinued operations.

AFFO is defined as EBITDA minus GAAP interest expense, minus capitalized interest and overhead, plus amortization of debt discounts / (premiums) and hedge costs, minus preferred stock dividends, plus or minus straight-line rental income and amortization of above (below) market leases and lease inducements, minus provision for income taxes or plus benefit for income taxes, minus or plus mark-to-market gain or loss on interest rate protection agreements, plus restricted stock amortization, minus non-incremental capital expenditures. Non-incremental capital expenditures are building improvements and leasing costs required to maintain current revenues.

FFO, NOI, EBITDA and AFFO do not represent cash generated from operating activities in accordance with GAAP and are not necessarily indicative of cash available to fund cash needs, including the repayment of principal on debt and payment of dividends and distributions. FFO, NOI, EBITDA and AFFO should not be considered as substitutes for net income (loss) available to common stockholders and participating securities (calculated in accordance with GAAP) as a measure of results of operations or cash flows (calculated in accordance with GAAP) as a measure of liquidity. FFO, NOI, EBITDA and AFFO as currently calculated by the Company may not be comparable to similarly titled, but variously calculated, measures of other REITs

In addition, the Company considers cash-basis same store NOI ("SS NOI") to be a useful supplemental measure of its operating performance. Same store properties, for the period beginning January 1, 2014, include all properties owned prior to January 1, 2013 and held as an operating property through the end of the current reporting period, and developments and redevelopments that were placed in service or were substantially completed for 12 months prior to January 1, 2013 (the "Same Store Pool"). The Company defines SS NOI as NOI, less NOI of properties not in the Same Store Pool, less the impact of straight-line rent, the amortization of lease inducements and the amortization of above/below market rent. For the quarters ended March 31, 2014 and March 31, 2013, NOI was \$55,477 and \$56,608, respectively; NOI of properties not in the Same Store Pool was \$58 and \$1,037, respectively; the impact of straight-line rent, the amortization of lease inducements and the amortization of above/below market rent was \$(260) and \$1,153, respectively. The Company excludes straight-line rent, amortization of lease inducements and above/below market rent in calculating SS NOI because the Company believes it provides a better measure of actual cash basis rental growth for a year-over-year comparison. In addition, the Company believes that SS NOI helps the investing public compare the operating performance of a company's real estate as compared to other companies. While SS NOI is a relevant and widely used measure of operating performance of real estate investment trusts, it does not represent cash flow from operations or net income (loss) as defined by GAAP and should not be considered as an alternative to those measures in evaluating our liquidity or operating performance. SS NOI also does not reflect general and administrative expenses, interest expenses, depreciation and amortization costs, capital expenditures and leasing costs, or trends in development and construction activities that could materially impact our results from operations. Further, the Company's computation of SS NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating SS NOI.



The SS NOI percentage changes for the twelve months 2014, 2013 and 2012 are as follows:

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	YTD
2014 Cash Basis SS NOI (1)	2.3%	N/A	N/A	N/A	2.3%
2014 Cash SS NOI w/o Termination Fees (1)	2.3%	N/A	N/A	N/A	2.3%
2013 Cash Basis SS NOI	2.3%	0.8%	2.5%	(1.1%)	1.4%
2013 Cash SS NOI w/o Termination Fees	2.4%	1.9%	2.1%	3.5%	2.7%
2012 Cash Basis SS NOI	6.4%	5.9%	4.3%	12.4%	7.8%
2012 Cash SS NOI w/o Termination Fees	6.7%	5.3%	4.3%	7.0%	6.3%

- (1) Same Store NOI for the three months ended March 31, 2014, excludes \$389 in restoration fee income. Including the one-time restoration fee, both Cash SS NOI and Cash SS NOI w/o Termination Fees would have been 3.0%.
- NAREIT Compliant Economic Gain (Loss) results from the sale of properties not previously depreciated.

Non-NAREIT Compliant Gain (Loss) results from the sale of previously depreciated properties.

- On January 29, 2014, the Company entered into a seven-year, \$200,000 unsecured loan (the "Unsecured Term Loan") with a syndicate of financial institutions. The Unsecured Term Loan requires interest only payments and bears interest at a variable rate based on LIBOR, as defined in the loan agreement, plus a specified spread based on our leverage ratio or credit ratings. The Company also entered into interest rate swap agreements, with an aggregate notional value of \$200,000, to convert the Unsecured Term Loan's LIBOR rate to a fixed rate.
- Non-incremental Capital Expenditures refers to building improvements and leasing costs required to maintain current revenues plus tenant improvements amortized back to the tenant over the lease term. Excluded are first generation leasing costs, capital expenditures underwritten at acquisition and development/redevelopment costs. The costs below reflect amounts recorded during the period.

	March 31, 2014		March 31, 2013	
Building Improvements One-Time Restoration Fee	\$	1,568 (389)	\$	2,450
Leasing Costs		6,190		9,147
	\$	7,369	\$	11,597

A one-time restoration fee is excluded from the calculation of AFFO. The adjustment also reduces building improvements by \$389 for the three months ended March 31, 2014.

In accordance with GAAP, the diluted weighted average number of shares/units outstanding and the diluted weighted average number of shares outstanding are the same as the basic weighted average number of shares/units outstanding and the basic weighted average number of shares outstanding, respectively, for periods in which continuing operations is a loss, as the dilutive effect of awards that have forfeitable rights to dividends or dividend equivalents (restricted units and LTIP Unit Awards) would be antidilutive to the loss from continuing operations per share. The Company has conformed with the GAAP computation of diluted common shares in calculating per share amounts for items included on the Statement of Operations, including FFO and AFFO.

GAAP requires unvested equity based compensation awards that have nonforfeitable rights to dividends or dividend equivalents (restricted stock) ("participating securities") to be included in the two class method of the computation of EPS. Under the two class method, participating security holders are allocated income, in proportion to total weighted average shares outstanding, based upon the greater of net income (after reduction for preferred dividends and redemption of preferred stock) or common dividends declared. The Company conforms the calculation of FFO and AFFO with the calculation of EPS during periods in which common dividends are declared. The impact to basic and diluted FFO, AFFO and Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders for the three months ended March 31, 2014 and 2013 is as follows:

		ee Months d March 31, 2014	 ree Months ed March 31, 2013
Net Income (Loss) Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating	_		
Securities	\$	2,482	\$ (4,740)
Less: Net Income Allocable to Participating Securities		(32)	 (36)
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders	\$	2,450	\$ (4,776)
Weighted Average Shares - Basic		109,676	100,774
Weighted Average Shares - Diluted		110,215	100,774
Earnings Per Share - Basic and Diluted	\$	0.02	\$ (0.05)
Funds From Operations - FFO (NAREIT)	\$	27,574	\$ 25,586
Less: Funds From Operations Allocable to Participating Securities		(73)	(96)
Funds From Operations - FFO (NAREIT) After Income Allocable to Participating Securities	\$	27,501	\$ 25,490
Weighted Average Shares/Units - Basic		114,245	105.477
Weighted Average Shares/Units - Diluted		114.784	105,477
Funds From Operations (NAREIT) Per Share - Basic and Diluted	\$	0.24	\$ 0.24
Adjusted Funds From Operations - AFFO	\$	24,491	\$ 16,509
Less: Adjusted Funds From Operations Allocable to Participating Securities		(65)	(62)
Adjusted Funds From Operations - AFFO After Income Allocable to Participating Securities	\$	24,426	\$ 16,447
Weighted Average Shares/Units - Basic		114,245	105,477
Weighted Average Shares/Units - Diluted		114,784	105,477
Adjusted Funds From Operations Per Share - Basic and Diluted	\$	0.21	\$ 0.16

During the three months ended March 31, 2014, the Company redeemed all 50 Depositary Shares of the Series F Preferred Stock and all 25 Depositary Shares of the Series G Preferred Stock. The initial offering costs associated with the issuance of the Series F and Series G Preferred Stock, as well as costs associated with the redemptions, totaled \$1,462 and are reflected as a deduction from net income in determining earnings per share for the three months ended March 31, 2014.

During the year ended December 31, 2013, the Company redeemed the remaining 4,000 Depositary Shares of the Series J Preferred Stock and all 2,000 Depositary Shares of the Series K Preferred Stock. The initial offering costs associated with the issuance of the Series J and Series K Preferred Stock, as well as costs associated with the redemptions, totaled \$5,667 and are reflected as a deduction from net income in determining earnings per share for the twelve months ended December 31, 2013.

- (o) Properties which are at least 75% occupied at acquisition are placed in-service. Acquired properties less than 75% are placed in-service upon the earlier of reaching 90% occupancy or one year from the acquisition date. Development properties are placed in-service upon the earlier of reaching 90% occupancy or one year from the date construction is completed. Redevelopments (generally projects which require capital expenditures exceeding 25% of the gross cost basis) are placed in-service upon the earlier of reaching 90% occupancy or one year from the completion of renovation construction.
- (p) The unsecured line of credit consists of a \$625,000 unsecured revolving credit facility (the "Unsecured Credit Facility"). The Unsecured Credit Facility matures on September 29, 2017 with an option to extend an additional one year at our election, subject to certain restrictions. The weighted average interest rate at March 31, 2014 is 1.654%.
- (q) Developable land area represents land acquired for future development or potential land sales. The developable GLA is based on the developable land area and a parcel by parcel estimate of the land to building ratio. Useable land area and developable / expandable GLA are estimated and can change periodically due to changes in the site design, road and storm water requirements, trailer parking, staging areas, type of building, condemnation, etc. Actual build out can be influenced by a number of factors including renegotiations with existing tenants, negotiations with new tenants, and in certain instances, zoning restrictions, assessments of market conditions and physical constraints for development.
- (r) The Company uses the following general criteria to classify buildings by property type. While some properties may have characteristics of more than one property type, the Company determines the most dominating characteristic(s) to categorize a building. Individual properties may be reclassified over time due to changes in building characteristics such as tenant use and office space build out.

Property Type	Property Square Feet	Ceiling Height	Office Space
Bulk Warehouse	More than 100,000 sq. ft.	22 ft. or more	5% to 15%
Regional Warehouse	Less than 100,000 sq. ft.	22 ft. or more	5% to 15%
Light Industrial	Less than 100,000 sq. ft.	16 to 21 ft.	5% to 50%
R&D/Flex	Less than 100,000 sq. ft.	Less than 16 ft.	50% or more

- (s) Annualized net rental income per average occupied square foot is based on multiplying the current net rent by twelve and dividing by the average occupied GLA. This is used as a benchmark and does not necessarily reflect increases or decreases in NOI.
- (t) Weighted average expected cap rate of acquisitions and developments placed in service represents the expected stabilized cash yield (cash NOI divided by the total expected investment stated as book value). Weighted average cap rate on sales represents the stabilized cash yield (stabilized cash NOI divided by the total expected stabilized investment). Cap rate at sale represents the actual NOI for the previous twelve months prior to sale divided by the sales price. Straight-line rents are not included in cash NOI.
- (u) The Company considers Net Asset Value ("NAV") to be a useful tool for investors and analysts to estimate the value of common shareholder equity. The assessment of NAV is subjective and involves estimates and assumptions and can be calculated using various methods. The detail shown below is provided to assist analysts and investors in calculating NAV.

	At March 31, 2014
Quarterly NOI	55,477
Sales/Acquisitions/Developments Run Rate Adjustment	55
Stabilized Occupancy Adjustment (95% Occupancy) (1) Adjusted NOI Annualized NOI	4,935 60,467 X 4 241,868
CIP and Associated Land for Developments Under Construction Cash and Cash Equivalents Tenant Accounts Receivable, Net Furniture, Fixtures, Leasehold Improvements and Equipment, Net Prepaid Real Estate Taxes Earnest Money, Escrows and Other Deposits Developable Land Inventory Total Other Assets	43,311 3,908 7,510 1,280 2,391 6,096 61,476
Total Liabilities	1,495,240
Shares & Units Outstanding	114,599

- (1) Adjustment increases the in-service portfolio NOI to 95% occupancy. This will add NOI when occupancy is below 95% and subtract from NOI when occupancy is above 95%. Additionally, the adjustment increases the out of service acquisition and completed developments to 100% and excludes the impact of any future acquisitions or sales.
- (v) Southern California includes the markets of Los Angeles, Inland Empire and San Diego.